



Bright Horizons Family Solutions

Child Care and Early Education Acquisitions

SELLING YOUR PROGRAM TO BRIGHT HORIZONS

Bright Horizons Family Solutions is a trusted leader in child care and early education. We have completed a wide variety of acquisitions, and our custom-tailored approach ensures that the transition of ownership is successful for children, families and teachers.

What Bright Horizons Can Offer

Turning your program over to someone else isn't an easy decision. However, when you choose Bright Horizons, you and your children, families, and teachers will benefit from:

- High-quality programs with NAEYC standards
- A commitment to professional development for faculty — the only child care organization on *Fortune* magazine's "100 Best Companies to Work For" list
- State-of-the-art learning materials for children
- Family resources for parents
- A smooth transition of program management and operations
- A proven acquisition process based on more than 18 years of acquiring child care and early education programs around the world
- Deal structures that offer flexibility and protect the future interests of the sellers
- All cash purchases rather than payment plans



www.brighthouse.com

Owners of child care and early education programs look to sell for a variety of reasons: A career change, retirement, health, and so forth. At Bright Horizons Family Solutions — the trusted name in early care, education, and work/life solutions — we understand what goes into transitioning ownership of your program, and we partner with you to ensure that every step of the process goes smoothly.

The Bright Horizons mission is to provide innovative programs that help children, families, and employers work together to be their very best. To fulfill this mission, Bright Horizons has an acquisition strategy that brings child care and early education programs throughout the U.S., Canada and Europe into our family. We look for programs that meet the following criteria:

- High-quality care and early education
- Culture aligned with the Bright Horizons mission
- Demonstrated track record of profitability

Some of our recent acquisitions have included: a community child care center that serves 180 children ages 6 weeks to 6 years old and is located in the basement of a church; a multi-site early education program that serves more than 1,000 children in 10 locations; a group of four Montessori-based preschool and elementary programs; and a corporate-sponsored child care program serving 140 employees with children ages 6 weeks to 12 years old.

Proven Acquisition Process

Transitioning ownership of your child care center can be a complex process. The Bright Horizons acquisition team partners with all stakeholders to make sure that every detail is taken care of, providing a positive experience and a successful transition for your employees and the families and children in the program.

Our team of experts from the education, payroll, benefits, HR, accounting, purchasing, IT, risk management and facilities departments has the knowledge and experience that ensures staff stability and parent confidence. Our proven acquisition process facilitates a consistent and high-quality experience for the children during and after the center's transition of ownership. From complying with state licensing procedures to communicating with families, the Bright Horizons acquisition process makes it easy for you to transition ownership — and feel comfortable with your decision.

"Bright Horizons has maintained the best features of Kidstop while providing significant improvement in national resources and faculty benefits. To parents it was seamless, and to staff, it felt great."

MARK AND JOAN MENDEL,
FOUNDERS OF KIDSTOP
EARLY LEARNING CENTERS,
BOCA RATON, FLORIDA

Bright Horizons Family Solutions

Child Care and Early Education Acquisitions

Benefits of Transitioning Ownership to Bright Horizons

When you choose Bright Horizons Family Solutions to manage your child care and early education program, you are selecting the world's leader in high-quality early care and education. With our experience, we can ensure that your center continues to provide, and even enhance, the type of care and education that your families and children have come to expect.

Bright Horizons is more than a child care provider — we are a true early education partner. As a member of the Bright Horizons community, your faculty and families will have access to a variety of resources created by the Bright Horizons education team including: faculty training courses, best-practice sessions, international exchanges, career advancement opportunities, award programs, leadership conferences, family newsletters, parenting seminars, children's enrichment programs, and more. In addition, your child care program can participate in volunteer opportunities through our nonprofit organization, The Bright Horizons Foundation for Children.

The Quality Leader

Conducting business in the United States, Canada and Europe, Bright Horizons has proven experience acquiring child care programs and continuing to successfully manage them.



Bright Horizons Family Solutions is the world's leading provider of employer-sponsored child care, early education and work/life solutions.

800.453.9383 x1900
acquisitions@brighthorizons.com

+1 617.673.3660 x1900
www.brighthorizons.com

"Bright Horizons is the only organization we considered turning our program over to. The company's emphasis on high-quality education is unparalleled and complements its mission, which is similar to our own philosophy of early education. We were amazed at the synergy of our programs, and that's one reason why the acquisition was so successful."

LYNN KANTER-LEVY
FOUNDER OF MARIN DAY
SCHOOLS, CALIFORNIA